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**\*\*\*\*\*Attention Finance Managers\*\*\*\*\***

Mission offers its dealers the opportunity to earn additional income on contracts that other lenders can't offer. Mission will allow a dealer document fee of 500.00 per contracts, plus Dealership can expect Reserves to be paid with a least 1 product sold at 2% (up to \$500.00) or 1% without any product. Additional commissions can be earned on our optional products.

**GAP Protection:** Covers the difference between the customer's loan balance and their insurance total loss claim , even with theft. **Commission \$ 200**  
 (excluding the states of CO, IN, NV, OR and TN)

**MAP Roadside:** Keeping the customer on the road with reimbursable coverage for: Towing, Flat Tire Repair, Trip Interruption, Battery Boost and Lockout Services. **per year of coverage Commission \$ 100**

**TruNorth Warranty:** a 1 year/125k mile warranty for ENGINE, TURBO, TRANSMISSION, DIFFERENTIALS and AFTERTREATMENT **Commission \$ 300**  
 (Heavy Duty Trucks 10 Years or newer)  
 or a 1 year/100k mile warranty for Engine, TURBO, TRANSMISSION and DIFFERENTIALS **Commission \$ 300**  
 (Heavy Duty Trucks 10 Year or older with less than 1.125 million miles)  
 or a 1 Year unlimited mileage coverage for ENGINE, TRANSMISSION and DIFFERENTIAL **Commission \$ 300**  
 (Medium Duty Trucks 10 Years or newer vehicles, less than 350k miles)  
 (all warranty sales offered excluding the states of IL, MO, WV)

Commission Examples as follows for the sale of all products, given unpaid balance of loan

Unpaid Balance	Doc Fee	Reserve	MAP	GAP	Warranty	Total	Percent	Without Products
\$ 40,000.00	\$ 500	\$ 500	\$ 400	\$ 200	\$ 300	<b>\$ 1,900</b>	<b>4.8%</b>	\$ 900.00
\$ 35,000.00	\$ 500	\$ 500	\$ 400	\$ 200	\$ 300	<b>\$ 1,900</b>	<b>5.4%</b>	\$ 850.00
\$ 30,000.00	\$ 500	\$ 500	\$ 400	\$ 200	\$ 300	<b>\$ 1,900</b>	<b>6.3%</b>	\$ 800.00
\$ 25,000.00	\$ 500	\$ 500	\$ 300	\$ 200	\$ 300	<b>\$ 1,800</b>	<b>7.2%</b>	\$ 750.00
\$ 20,000.00	\$ 500	\$ 400	\$ 300	\$ 200	\$ 300	<b>\$ 1,700</b>	<b>8.5%</b>	\$ 700.00
\$ 15,000.00	\$ 500	\$ 300	\$ 200	\$ 200	\$ 300	<b>\$ 1,500</b>	<b>10.0%</b>	\$ 650.00
\$ 10,000.00	\$ 500	\$ 200	\$ 200	\$ 200	\$ 300	<b>\$ 1,400</b>	<b>14.0%</b>	\$ 600.00
\$ 5,000.00	\$ 500	\$ 100	\$ 100	\$ 200	\$ 300	<b>\$ 1,200</b>	<b>24.0%</b>	\$ 550.00